

## CHAPTER 9 (pages 198–221)

### Questions about the Model (page 200)

1. Just like words, body language is an important and effective form of communication.  
Therefore, anyone who intends to live, work, or study in another country should learn the body language of that culture.
2. The topic sentence of each body paragraph is the first sentence of the paragraph. Body Paragraph 1 focuses on communication through the human face. Body Paragraph 2 focuses on communication through gestures of the head, shoulders, arms, and hands. Body Paragraph 3 focuses on communication through physical contact, or the lack of it.
3. Each body paragraph is introduced by a transition word: *first* (Body Paragraph 1), *another important means of communicating* (Body Paragraph 2), and *in addition to* (Body Paragraph 3).
4. The essay uses logical division of ideas.

### PRACTICE 1: Comparing Formal and Everyday Vocabulary (page 201)

2. e 3. a 4. g 5. b 6. c 7. h 8. f

### PRACTICE 2: Writing Funnel Introductions (page 204)

Paragraph 1: 4, 3, 2, 1

Paragraph 2: 4, 1, 3, 2

Paragraph 3: 3, 1, 2

### PRACTICE 3: Writing Topic Sentences for Body Paragraphs (page 205)

Answers will vary.

### PRACTICE 4: Identifying Concluding Paragraphs (page 206)

Essay 2: 2

Essay 3: 2

Essay 4: 1

### PRACTICE 5: Using Transition Signals between Body Paragraphs (page 210)

Answers will vary. Possible answers include:

3. Furthermore
4. In addition to
5. Moreover
6. On the other hand

### PRACTICE 6: Adding Transition Signals to Topic Sentences (page 212)

Answers will vary.

## PRACTICE 7: Outlining an Essay (page 214)

...

- II. A. 1. b. In Asian countries, faces reveal less emotion, less quickly

...

- II. A. 2. b. Direct eye contact if interested; unblinking eyes if bored, distracted, angry, or defensive

- II. A. 2. c. In Latin America, looking down used for respect

- II. B. The gestures that people make with their heads, shoulders, arms, and hands are another important means of communicating.

...

- II. B. 1. b. In Bulgaria, shaking means “Yes”; nodding means “No”

- II. B. 2. A shrug has various means in Western culture.

...

- II. B. 2. b. Shows lack of interest

...

- II. B. 3. b. Many cultures, “O” means “everything is OK”; in France and Belgium means “zero” / “worthless”, in Japan symbolizes money; in Russia, Brazil, and Turkey is an insult

...

- II. C. 1. a. Like personal space around them

...

- II. C. 2. b. Rarely hold hands

### Practice 8: Grouping Ideas Logically (page 217)

Answers will vary.

### Try It Out! (page 218)

Answers will vary.

### PRACTICE 9: Using Formal Vocabulary (page 218)

- |                |            |
|----------------|------------|
| 1.             | various    |
| 2. provides    | regarding  |
| 3. typically   | determine  |
| 4. significant | serves     |
| 5. estimate    | sufficient |
| 6. somewhat    | extended   |